US SIGNAL

Medium Enterprise Insurance Company

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MEDIUM ENTERPRISE

insurance company

This case study of a medium enterprise insurance company is based on a June 2022 survey of US Signal customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Company Size:
Medium Enterprise

Industry:
Insurance

Quote

"One of the ways we're getting value from US Signal is through our ability to go to US Signal with questions related to M365, the tenant, on-premise EMC, and the centralized billing for our M365 subscription."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select US Signal:

When considering US Signal as their Microsoft CSP:
- Helping you discover which M365 plan was right for your business: moderately Important
- M365 consulting and roadmap development: important
- M365 migrations: very Important
- M365 tenant set-up and management: very Important
- User provisioning and administration (moves/add/changes): moderately Important
- Escalation management and reporting: very Important
- 24×7 expert-to-expert support for priority 1 and 2 incidents: very Important
- broad portfolio of complimentary multi-cloud solutions and services: important

Use Case

The key features and functionalities of US Signal that the surveyed company uses:

- They choose US Signal as their Microsoft CSP because of the
- Value-add services beyond just Microsoft
- Expert Microsoft knowledge and expertise
- Ease of doing business

Results

The surveyed company achieved the following results with US Signal:
- Modern productivity applications (documents/file sharing, cloud storage, etc.)
- Enabling teamwork in remote/hybrid work environments
- Secure access/identity management
- Enabling agility and innovation

Digital Infrastructure Solutions Built for Your Business

US Signal, established in 2001, is a premier national digital infrastructure company that operates a fully owned fiber network to deliver a wide range of advanced digital solutions. Our offerings include robust cloud services, secure colocation facilities, high-performance connectivity, comprehensive hardware resale, and managed IT services, empowering businesses to enhance their operational efficiency through tailored network, data center, data protection, and cybersecurity solutions.