



Customer Case Study

Pinnacle Communications



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This case study of Pinnacle Communications is based on a June 2022 survey of US Signal customers by TechValidate, a 3rd-party research service.

Company Size:
Small Business

Industry:
Hospitality

Quote

“US Signal was able to suggest the right M365 licensing plan for Pinnacle to save money while still providing the optimal functionality to our employees.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select US Signal:

When considering US Signal as their Microsoft CSP:

- Helping you discover which M365 plan was right for your business: Very Important
- M365 consulting and roadmap Development: Important
- M365 migrations: Moderately Important
- M365 tenant set-up and management: Very Important
- User provisioning and administration (moves/add/changes): Slightly Important
- Escalation management and reporting: Moderately Important
- 24x7 expert-to-expert support for priority 1 and 2 incidents: Moderately Important
- Broad portfolio of complimentary multi-cloud solutions and services: Moderately Important

Use Case

The key features and functionalities of US Signal that the surveyed company uses:

They choose US Signal as their Microsoft CSP because:

- Value-add services beyond just Microsoft
- Expert Microsoft knowledge and expertise
- Responsiveness/Acting quickly
- Ease of doing business

Results

The surveyed company achieved the following results with US Signal:

- Improved organizational productivity
- Improved collaboration and communication
- Increased mobile workforce productivity
- Better teamwork in remote/hybrid work environments
- More robust secure access/identity management





Digital Infrastructure Solutions Built for Your Business



US Signal, established in 2001, is a premier national digital infrastructure company that operates a fully owned fiber network to deliver a wide range of advanced digital solutions. Our offerings include robust cloud services, secure colocation facilities, high-performance connectivity, comprehensive hardware resale, and managed IT services, empowering businesses to enhance their operational efficiency through tailored network, data center, data protection, and cybersecurity solutions.