



Customer Case Study

focusIT, Inc



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This case study of LocateSmarter is based on a June 2022 survey of US Signal customers by TechValidate, a 3rd-party research service.

Company Size:
Small Business

Industry:
Consumer Services

Challenges

The business challenges that led the profiled company to evaluate and ultimately select US Signal:

When considering US Signal as their Microsoft CSP:

- Helping you discover which M365 plan was right for their business: Moderately Important
- M365 Consulting and Roadmap Development: Moderately Important
- M365 migrations: Moderately Important
- M365 tenant set-up and management: Very Important
- M365 user provisioning and administration (moves/add/changes): Moderately Important
- M365 Escalation Management and Reporting: Very Important
- 24×7 expert-to-expert support for priority 1 and 2 incidents: moderately Important
- Broad portfolio of complimentary multi-cloud solutions and services: Very Important

Use Case

The key features and functionalities of US Signal that the surveyed company uses:

They choose US Signal as their Microsoft CSP because:

- Expert Microsoft knowledge and expertise

Results

The surveyed company achieved the following results with US Signal:

- Improved organizational productivity





Digital Infrastructure Solutions Built for Your Business



US Signal, established in 2001, is a premier national digital infrastructure company that operates a fully owned fiber network to deliver a wide range of advanced digital solutions. Our offerings include robust cloud services, secure colocation facilities, high-performance connectivity, comprehensive hardware resale, and managed IT services, empowering businesses to enhance their operational efficiency through tailored network, data center, data protection, and cybersecurity solutions.