



Customer Case Study

Integrated Solutions Group, Inc



Integrated Solutions Group, Inc

This case study of Integrated Solutions Group, Inc is based on a June 2022 survey of US Signal customers by TechValidate, a 3rd-party research service.

Company Size:
Small Business

Industry:
Computer Solutions

Quote

“We have provided software for our primary customer for over 20 years. They needed a common place for ALL of their “locations” to be able to run our software for managing and reporting purposes. They like working with us for their applications, but do not trust their own IT department to provide a reliable platform on which to run it on. We found that US Signal provided all the services they need and allows us to concentrate on our primary responsibility of maintaining their custom applications. i.e. We act as a middleman between our customer and US Signal. In the not-too-distant future, I hope to have them work directly with US Signal while we continue to provide support for their applications.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select US Signal:

When considering US Signal as their Microsoft CSP:

- Helping you discover which M365 plan was right for your business: moderately Important
- M365 consulting and roadmap development: Important
- M365 migrations: slightly Important
- M365 tenant set-up and management: moderately Important
- User provisioning and administration (moves/add/changes): important
- Escalation management and reporting: very Important
- 24x7 expert-to-expert support for priority 1 and 2 incidents: very Important
- Broad portfolio of complimentary multi-cloud solutions and services: slightly Important

Use Case

The key features and functionalities of US Signal that the surveyed company uses:

They choose US Signal as their Microsoft CSP because:

- Being flexible in order to meet their needs
- Responsiveness/Acting quickly
- Ease of doing business

Results

The surveyed company achieved the following results with US Signal:

- Secure access/identity management
- Simplifying vendors by moving more apps to a single provider





Digital Infrastructure Solutions Built for Your Business



US Signal, established in 2001, is a premier national digital infrastructure company that operates a fully owned fiber network to deliver a wide range of advanced digital solutions. Our offerings include robust cloud services, secure colocation facilities, high-performance connectivity, comprehensive hardware resale, and managed IT services, empowering businesses to enhance their operational efficiency through tailored network, data center, data protection, and cybersecurity solutions.