



Customer Case Study

LocateSmarter, LLC



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This case study of LocateSmarter is based on a June 2022 survey of US Signal customers by TechValidate, a 3rd-party research service.

Company Size:
Small Business

Industry:
Computer Services

Quote

“US Signal provides high-level network support and administration, allowing us to just focus on what we are in business to do.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select US Signal:

When considering US Signal as their Microsoft CSP:

- Helping you discover which M365 plan was right for your business: moderately Important
- M365 consulting and roadmap development: moderately Important
- M365 migrations: moderately Important
- M365 tenant set-up and management: moderately Important
- User provisioning and administration (moves/add/changes): moderately Important
- Escalation management and reporting: important
- 24x7 expert-to-expert support for priority 1 and 2 incidents: very Important
- Broad portfolio of complimentary multi-cloud solutions and services: important

Use Case

The key features and functionalities of US Signal that the surveyed company uses:

They choose US Signal as their Microsoft CSP because:

- Value-add services beyond just Microsoft
- Expert Microsoft knowledge and expertise
- Being flexible in order to meet your needs

Results

The surveyed company achieved the following results with US Signal:

- Collaboration/communication applications (conferencing, chat, etc.)
- Support user mobility
- Enabling teamwork in remote/hybrid work environments
- Secure access/identity management
- Simplifying vendors by moving more apps to a single provider





Digital Infrastructure Solutions Built for Your Business



US Signal, established in 2001, is a premier national digital infrastructure company that operates a fully owned fiber network to deliver a wide range of advanced digital solutions. Our offerings include robust cloud services, secure colocation facilities, high-performance connectivity, comprehensive hardware resale, and managed IT services, empowering businesses to enhance their operational efficiency through tailored network, data center, data protection, and cybersecurity solutions.