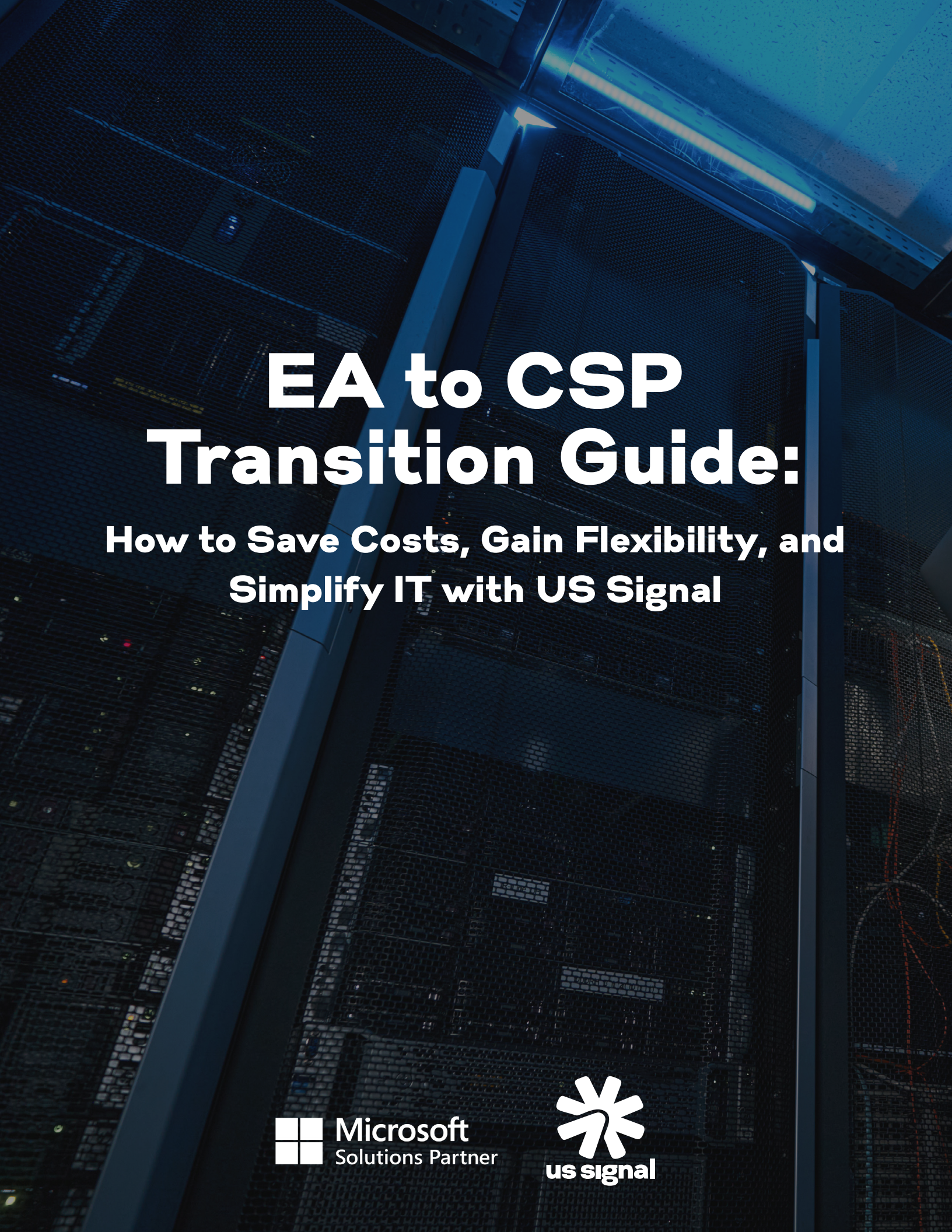


EA to CSP Transition Guide:

How to Save Costs, Gain Flexibility, and Simplify IT with US Signal

Microsoft Solutions Partner

us signal

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Introduction: Why Make the EA to CSP Transition Now?

If you're still relying on a Microsoft Enterprise Agreement (EA), you're likely locked into rigid contracts, overpaying for unused licenses, and struggling to get the support your business truly needs. And with Microsoft ending EA renewals for many organizations under 2,400 users by the end of 2025, that challenge is about to get worse.

This shift is more than a licensing change — it's an opportunity to regain control. A Cloud Solution Provider (CSP) model gives you the flexibility, cost-efficiency, and support that today's IT environments demand.

US Signal's CSP program delivers more than Microsoft licensing. We combine our CSP offerings with enterprise-grade colocation, managed services, and cloud platforms. This guide walks you through the transition from EA to CSP—and how US Signal can help simplify and strengthen your IT environment.

What's Changing: Microsoft's 2025 Licensing Updates

Microsoft's licensing model is evolving. As of January 2025:

- EA renewals for Level A (under 2,400 users) in direct markets will no longer be available.
- Customers must transition to a CSP or MCA model by the end of 2025.

Why the change? Microsoft is aligning its programs with a cloud-first strategy, offering more flexibility through subscription-based models like CSP. For businesses, that means the opportunity to simplify license management, reduce costs, and access more personalized support.

Next steps:

- Confirm if your EA is impacted.
- Assess your current licensing needs.
- Plan your transition early to avoid service disruptions.

US Signal is here to guide you every step of the way.



Why Choose US Signal's CSP?

Switching to US Signal's CSP isn't just about meeting a deadline — it's about transforming your IT experience:

Flexible Licensing: Say goodbye to rigid three-year terms. Choose monthly or annual subscriptions for Microsoft 365 and azure that scale with your business.

Cost Optimization: Our free license audits typically reveal savings of 15–30% by identifying unused licenses and optimizing cloud usage.

Personalized Support: Gain direct access to US-based experts—no additional support fees, just help when you need it.

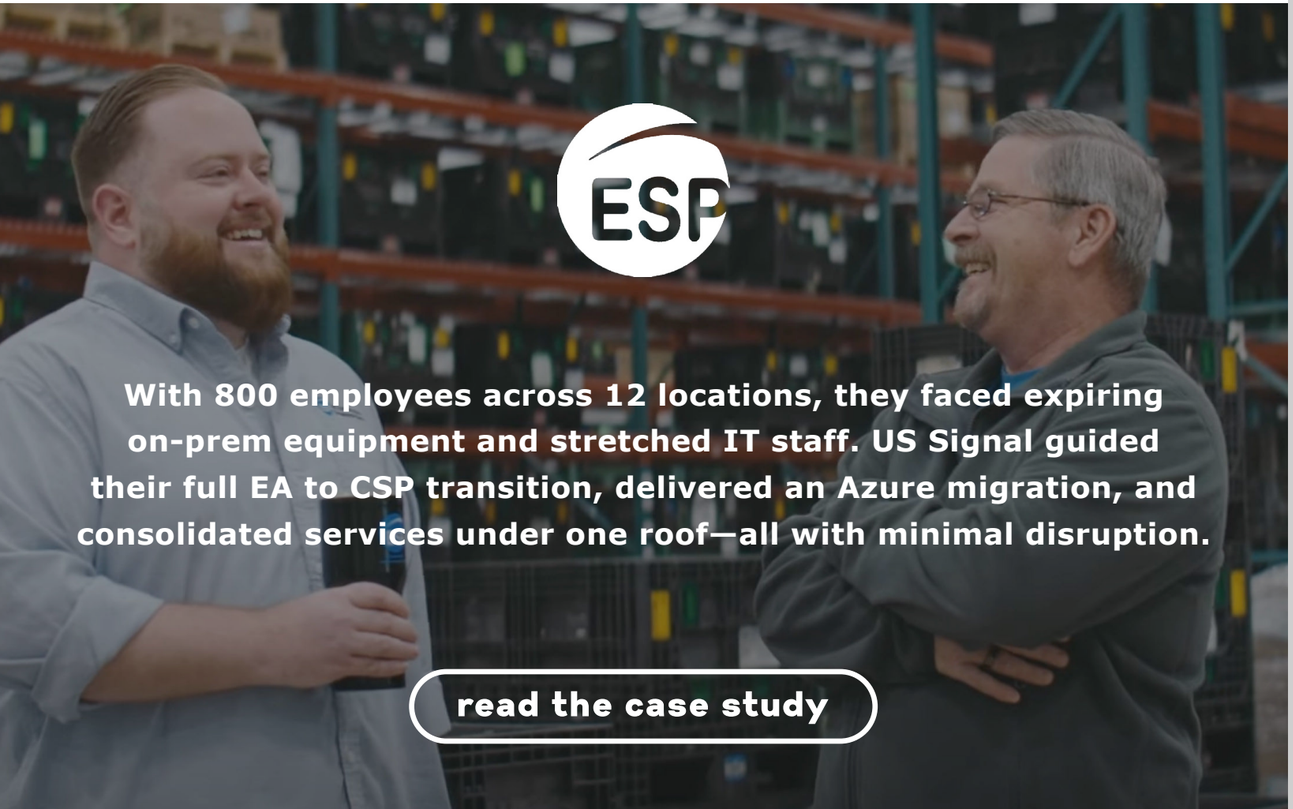
One-Stop IT Partner: While we can simply manage your Microsoft licensing needs, we also offer a broad portfolio of add-on services—including managed IT, security, colocation across 16 data centers, and private cloud solutions like OpenCloud and ReliaCloud.

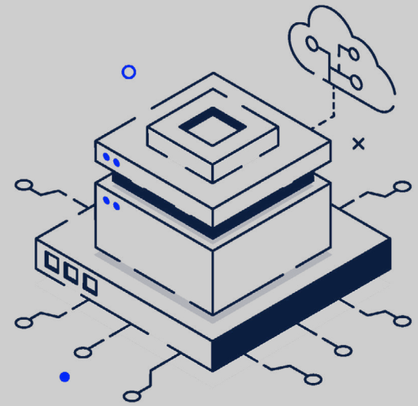


How to Transition from EA to CSP with US Signal

We've helped businesses of all sizes navigate this change. Here's how we make your transition smooth and strategic:

1. **Audit & Analyze:** Start with a free license audit to assess your current Microsoft 365 and Azure usage.
2. **Design Your Plan:** Our certified team creates a customized roadmap, including licensing, compliance, and any integration with colocation or cloud services.
3. **Migrate with Confidence:** Our team manages the switch from EA to CSP—no downtime, no disruption.
4. **Optimize Ongoing:** Post-transition, we continue to support your environment, monitor usage, ensure compliance, and adjust licenses as your business evolves.





FAQs

Will the EA to CSP transition disrupt my services?

- No. We ensure a seamless switch, with zero downtime.

How much can I save with US Signal's CSP?

- Our audits often reveal 15-30% savings.

What sets US Signal apart from other CSPs?

- We combine Microsoft licensing with data centers, private cloud, and managed services — all under one provider.

Can US Signal support compliance and hybrid environments?

- Yes. We support HIPAA, PCI, and hybrid setups that connect Azure to your on-prem or hosted infrastructure.

How long does the transition take?

- Most transitions are completed within a few weeks. Early planning ensures you're ready before Microsoft's 2025 deadline.

Next Steps

Ready to simplify your IT and gain more control over your Microsoft licensing?
US Signal’s CSP program is your path forward.



schedule your free consultation
click to get started

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